



Empowering Independent Advisors

Across all business models.

AUGUST 2026



Safe harbor statement

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Management has based these forward-looking statements largely on their current expectations and projections about future events and financial trends that management believes may affect the Company's business, financial condition, and results of operations. The Company may not actually achieve the plans, intentions, or expectations disclosed in these forward-looking statements.

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Financial Information.

Some of the financial information and data contained in this Presentation are unaudited and do not conform to Regulation S-X. Such information and data may not be included in, may be adjusted in, or may be presented differently in any public filings by the Company. Except as otherwise noted, all references herein to full-year periods refer to the Company's fiscal year, which ends on December 31. You should review the Company's audited financial statements, if applicable. This Presentation includes certain financial measures not presented in accordance with generally accepted accounting principles in the United States (“GAAP”), which are used by management as a supplemental measure, have certain limitations, and should not be construed as alternatives to financial measures determined in accordance with GAAP. The non-GAAP measures as defined by us may not be comparable to similar non-GAAP financial measures presented by other companies. Our presentation of such measures, which may include adjustments to exclude unusual or non-recurring items, should not be construed as an inference that our future results will be unaffected by other unusual or non-recurring items. Reconciliations to the most directly comparable GAAP measures are provided in the most recent Form 10Q, filed with the SEC and on the Company's investor relations website.

Industry and Market Data.

Market data and industry information presented throughout this Presentation are based on management's knowledge of the industry and the good-faith estimates of management. Management also relied, to the extent available, upon management's review of independent industry surveys and publications and other publicly available information prepared by a number of third-party sources. All of the market data and industry information used in this Presentation involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. Although we believe that these sources are reliable, we cannot guarantee the accuracy or completeness of this information, and we have not independently verified this information. While we believe the estimated market position, market opportunity, and market size information included in this Presentation are generally reliable, such information, which is derived in part from management's estimates and beliefs, is inherently uncertain and imprecise. No representations or warranties are made by the Company or any of its affiliates as to the accuracy of any such statements or projections. Projections, assumptions, and estimates of our future performance and the future performance of the industry in which we operate are necessarily subject to a high degree of uncertainty and risk due to a variety of factors, including those described above. These and other factors could cause results to differ materially from those expressed in our estimates and beliefs and in the estimates prepared by independent parties.

NATIONAL PLATFORM

Built for the hybrid advisor



1,600+

Financial advisors¹

\$31.6B

Assets under management²

\$400B

Affiliated AUM³

4

Established brands

NATIONAL REACH

More than 600 offices across all 50 states

| Open-architecture platform

| Custodial flexibility

| Adaptable clearing

| Advisory growth solutions

| Comprehensive insurance offerings

1. As of 6/30/26.

2. As of 6/30/26.

3. Affiliated AUM represents the combined AUM of the independent unaffiliated RIA firms where one or more associated persons are registered with a broker-dealer.

THE PLATFORM

Four broker-dealers, one operating platform



Cabot Lodge Securities



Purshe Kaplan Sterling



PKS Securities



World Equity Group

WHAT THE PLATFORM PROVIDES

Brokerage and investment advisory under registered investment adviser (RIA) capabilities

Compliance, supervision, and technology shared across the network

Clearing and custody relationships supporting advisor choice

Independent ownership of each advisor's book, with platform-level scale

A dual growth engine, and both engines compound

ORGANIC

Recruiting

Recruit experienced advisors from wirehouses, regional firms and other independent broker-dealers, supported by transition assistance and a choice of affiliation model.

INORGANIC

Acquisitions

Acquire broker-dealers and advisory practices in a fragmented market, consolidating advisors and assets onto the Binah platform using cash flow and public-company currency.

A large market moving toward independence

+21.5%

Fastest-growing major channel

Independent broker-dealer advisor-managed assets grew 21.5% year over year.

~16%

Share of U.S. industry assets

The channel holds roughly one-sixth of total industry assets and continues to take share.

91%

Cite higher payout

75% cite building enterprise value.
73% cite greater autonomy.

Independent and hybrid channels have grown market share for over a decade as advisors seek ownership and economics.

Binah's multi-affiliation model captures advisors at any stage of their transition to independence.

A fragmented industry, & a long consolidation runway

Sub-scale firms face mounting technology, compliance and succession pressure. Scaled, well-capitalized platforms are the natural consolidators.

79

Independent broker-dealers remained at year-end 2024, down from 124 a decade earlier.

37%

Of advisors, controlling roughly \$10.4T of industry assets, are expected to retire within 10 years.

80%+

Of broker-dealer channel assets sit with the 25 largest firms.

WHY SCALE WINS

Binah converts fragmentation into a pipeline, each advisor recruited and each firm acquired adds scale that sub-scale competitors cannot match.

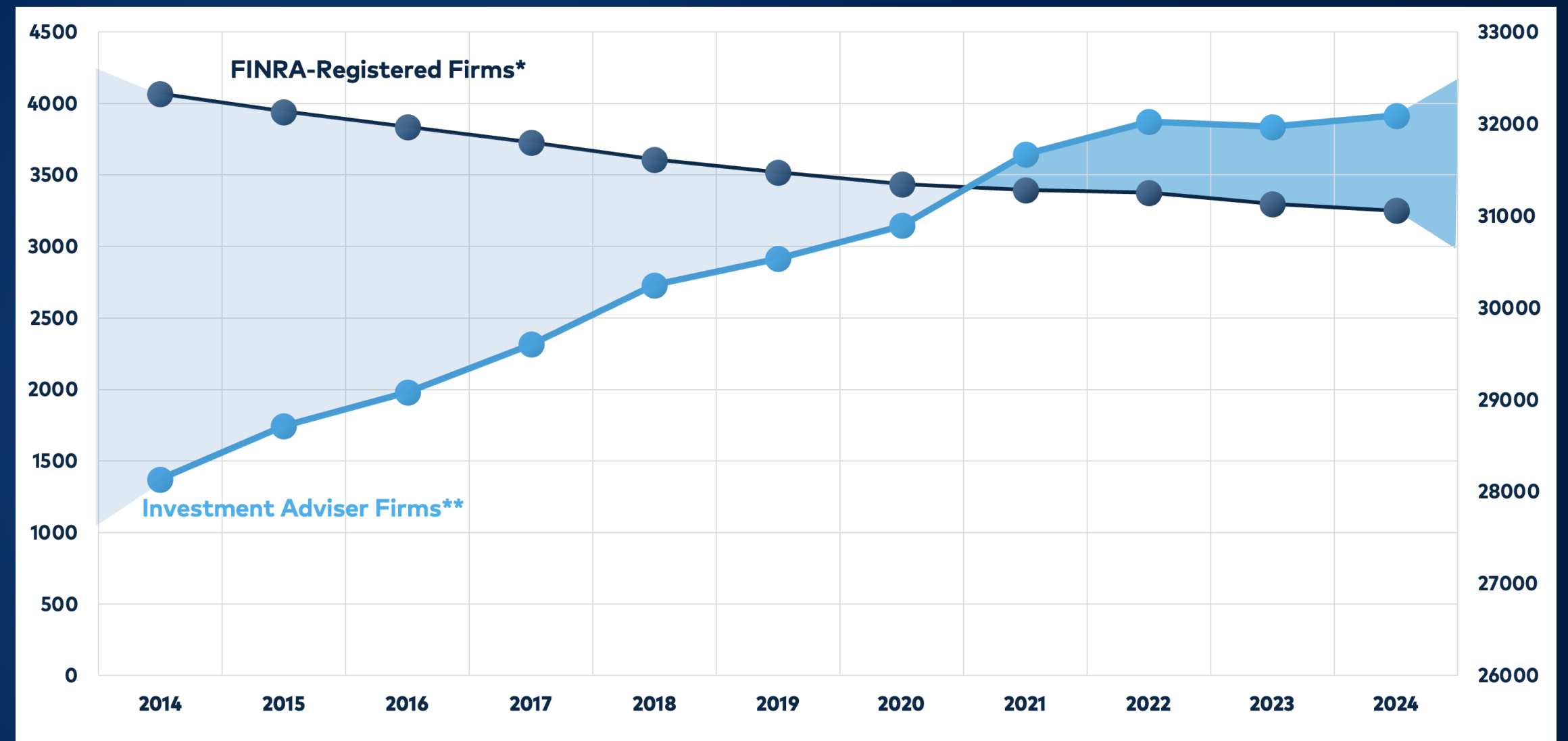
Positioned at the industry crossover

-17.6%

FINRA-registered firms*

+11.8%

Investment adviser firms**



CROSSOVER

Broker-dealer firm counts are falling while investment-adviser firms keep growing.

INTERSECTION

Binah is a hybrid broker-dealer and RIA platform, built for independent-minded advisors.

M&A RUNWAY

The consolidating broker-dealer universe gives Binah a long runway for roll-ups.

* Source: 2025 FINRA Industry Snapshot. ** "Investment adviser firms" refers to firms registered only as investment advisers and overseen by the SEC or state regulators.

Advisors keep the partners they already work with



Advisors transition without changing custodian

Full clearing and custodial access across the major platforms removes the repapering friction that stalls most advisor transitions.

Fidelity[®]

 **FirstClearing**

 BNY MELLON | **PERSHING**

RAYMOND JAMES



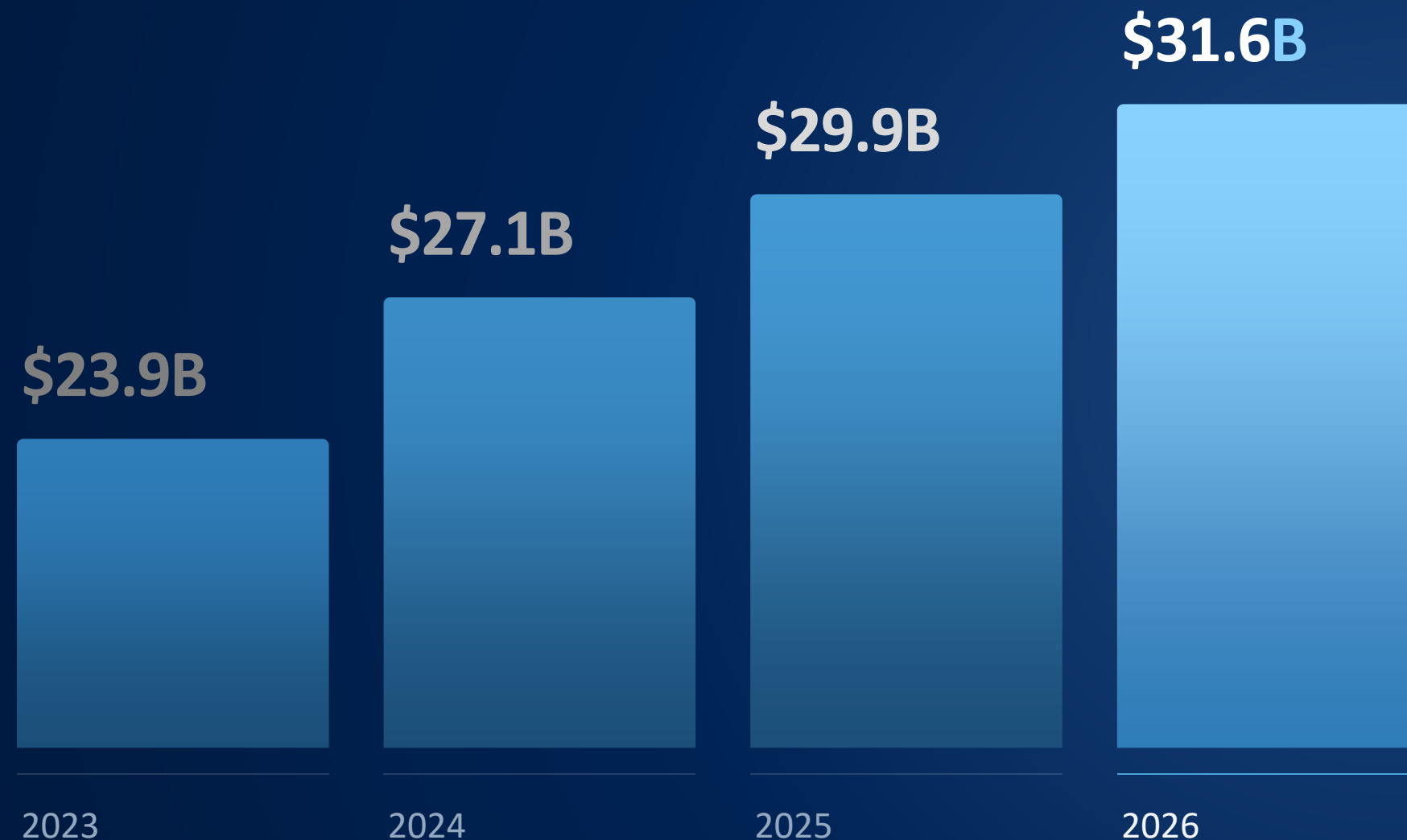
charles
SCHWAB

**WELLS
FARGO**

**Goldman
Sachs**

Six years of consistent AUM growth

6-YR CAGR 12.9%



ADVISORY & BROKERAGE AUM (\$B)

KEY DRIVERS

Full clearing and custodian access

Transitions are smooth: no custodial change, no disruption.

Affiliation models built around the advisor

Flexibility captures entrepreneurial advisors others overlook.

Advisors seek independence and aligned growth

Consistent, repeatable advisor onboarding.

AUGUST 2026

Summary financial information.

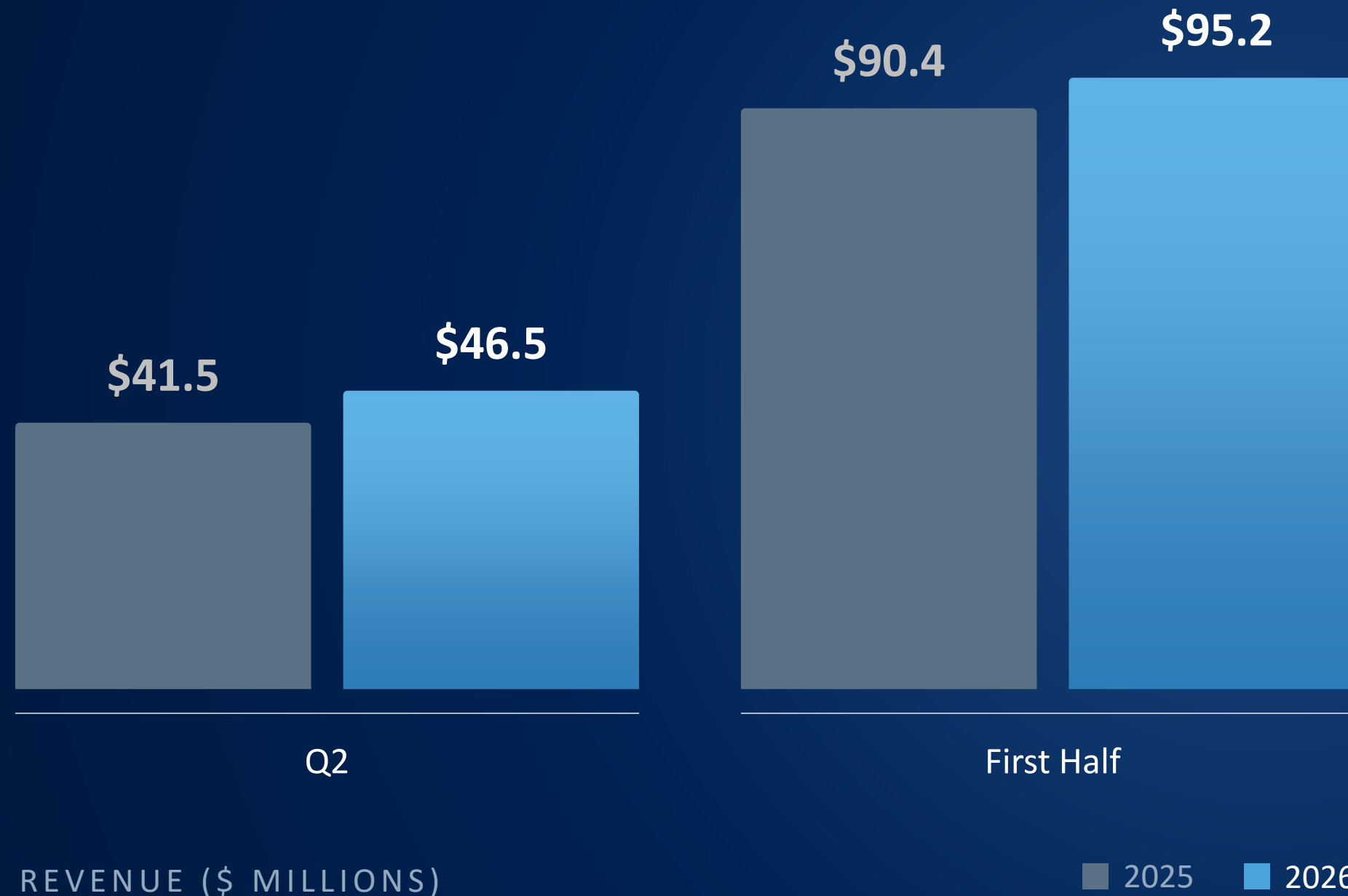
Quarterly key financial metrics.

	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025
Gross Profit					
Advisory fees	7,354	7,307	7,653	7,407	\$ 6,627
Commissions					
Trailing commissions	20,890	21,991	21,332	21,023	19,128
Sales-based commissions	17,170	17,767	19,602	16,346	14,868
Advisory fees & commissions	45,414	47,065	48,587	44,776	40,623
Production-based payout	34,011	35,893	36,139	33,814	29,674
Advisory fees & commissions, net of payout	11,403	11,172	12,448	10,962	10,949
Payout ratio	75%	76%	74%	76%	73%
Interest and other income	1,102	1,635	1,925	1,421	873
Total revenue	46,516	48,700	50,512	46,197	\$ 41,496
Other costs of revenue	2,645	2,620	4,092	3,388	3,066
Total gross profit	9,860	10,187	10,281	8,995	\$ 8,756
Total gross profit margin	21%	21%	20%	19%	21%
Gross profit margin (excluding interest & other income)	22%	22%	21%	20%	22%

Results of operations.

			For the three months ended June 30,			For the six months ended June 30,		
			2026	2025	Variance	2026	2025	Variance
Revenues:								
Revenue from Contracts with Customers:								
Commissions			38,060	33,998	11.95%	\$ 77,815	\$ 75,137	3.56%
Advisory Fees			7,354	6,627	10.97%	14,660	13,542	8.26%
Total Revenue from Contracts with Customers			45,414	40,625	11.79%	92,475	88,679	4.28%
Interest & other income			1,102	872	26.38%	2,742	1,752	56.51%
Total revenues			46,516	41,497	12.09%	95,217	90,431	5.29%
			For the three months ended June 30,			For the three months ended March 31,		
			2026	2025	Variance	2026	2025	Variance
Expenses:								
Commissions & fees			\$ 36,656	\$ 32,740	11.96%	\$ 75,169	\$ 73,038	2.92%
Employee compensation & benefits			4,715	4,926	-4.28%	9,641	9,277	3.92%
Rent and occupancy			270	286	-5.59%	550	571	-3.68%
Professional fees			451	713	-36.75%	980	1,249	-21.54%
Technology fees			788	690	14.20%	1,594	1,443	10.46%
Interest			516	543	-4.97%	1,035	1,109	-6.67%
Depreciation & amortization			127	183	-30.60%	270	370	-27.03%
Other			2,569	1,977	29.94%	2,897	2,480	16.81%
Total expenses			46,092	42,058	9.59%	92,136	89,537	2.90%
Income before provision (<i>benefit</i>) for income taxes			424	(561)	-175.58%	3,081	894	244.63%
Provision (<i>benefit</i>) for income taxes			\$ 86	\$ 93	-7.53%	842	516	63.18%
Net income (<i>loss</i>)			\$ 338	\$ (654)	-151.68%	\$ 2,239	\$ 378	492.33%

Revenue growth, quarter & half over half



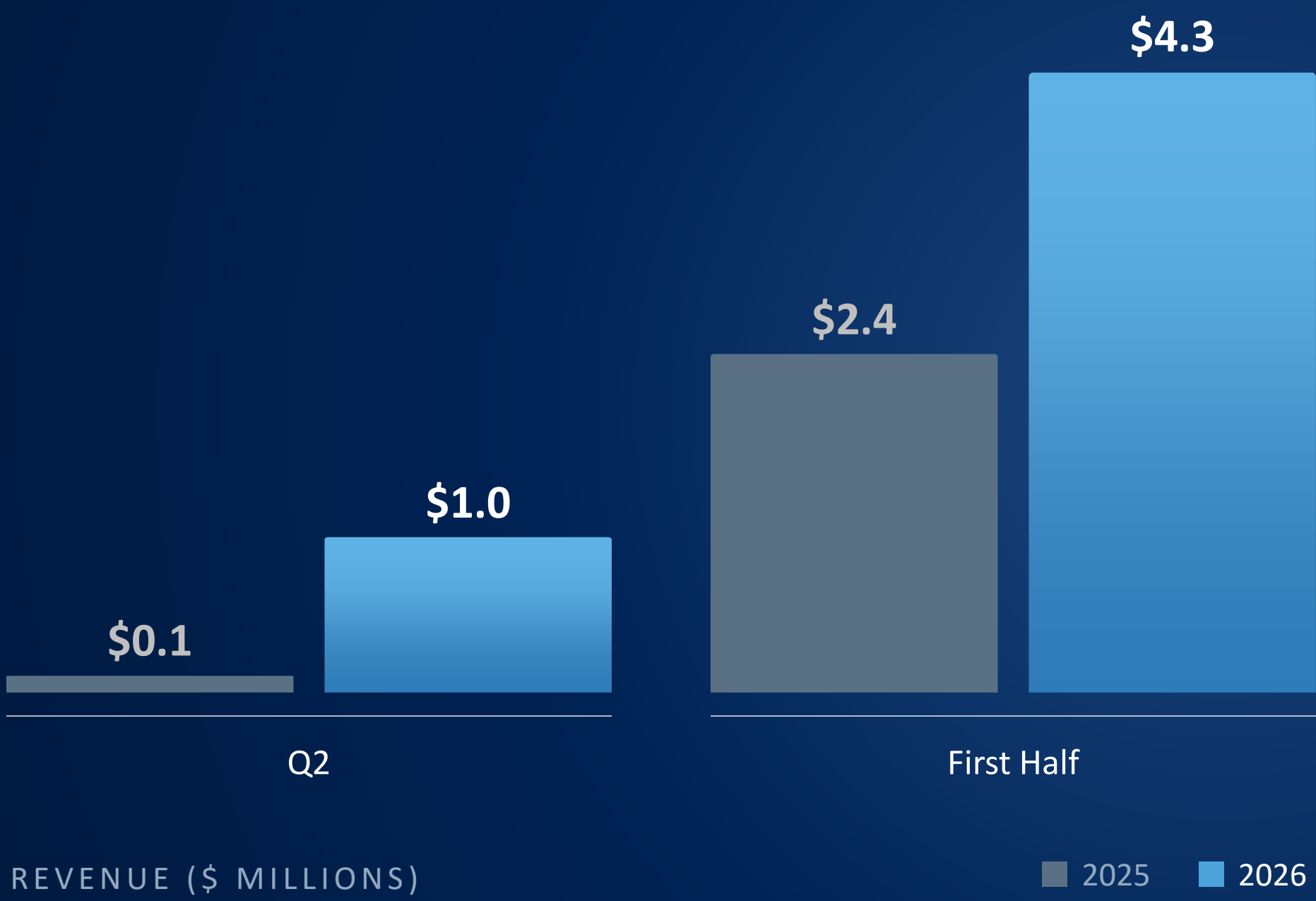
WHAT IT SHOWS

- | Q2 revenue up 12.1% year over year
- | First-half revenue up to \$95.2M from \$90.4M
- | Growth carried through to profitability & EBITDA

Quarterly EBITDA & adjusted EBITDA

	Q2 2026	Q1 2026	Q4 2025	Q3 2025	Q2 2025
EBITDA Reconciliation					
Net income <i>(loss)</i>	338	1,901	359	\$ 1,697	\$ (511)
Interest expense	516	519	506	534	543
Provision for income taxes	86	755	(359)	255	122
Depreciation & amortization	127	143	161	167	183
EBITDA	\$ 1,067	\$ 3,318	\$ 667	\$ 2,653	\$ 337
Adjusted EBITDA					
Share-based compensation	164	383	163	163	394
Adjusted EBITDA	\$ 1,231	\$ 3,701	\$ 830	\$ 2,816	\$ 731

EBITDA growth, quarter & half over half



WHAT IT SHOWS

- | Q2 EBITDA of \$1.0M, against \$0.1M a year ago
- | First-half EBITDA up 79% to \$4.3M from \$2.4M
- | Half-year margin widened to 4.5%, from 2.7%

Definition - Non-GAAP Financial Measures

- EBITDA is a non-GAAP financial measure defined as net income plus interest expense, provision for income taxes, and depreciation and amortization. Adjusted EBITDA is defined as EBITDA, a non-GAAP measure, plus share-based compensation costs. The Company presents EBITDA and Adjusted EBITDA because management believes that it can be a useful financial metric in understanding the Company's earnings from operations. EBITDA and Adjusted EBITDA are not measures of the Company's financial performance under GAAP and should not be considered as an alternative to net income or any other performance measure derived in accordance with GAAP. Additionally, Adjusted EBITDA is used in connection with the Company's credit agreements, specifically in the calculation of financial-related covenants.
- Gross profit is a non-GAAP financial measure defined as total revenue less commissions paid to financial advisors and registered representatives and other fees that generate the revenue. We consider our gross profit amounts to be non-GAAP financial measures that may not be comparable to those of others in our industry. We believe that gross profit amounts can provide investors with useful insight into our core operating performance before other costs that are general and administrative in nature.